

QUALIFICATIONS OF THE APPRAISER
ALAN K. WOOD

Professional Affiliations:

State Certified – State of TX Certificate TX-1337703-G
Associate Member – Appraisal Institute

Education:

Texas A&M University
Master of Business Administration – 1987
University of New Mexico
Bachelor of Arts, Chemistry/Economics – 1985

Real Estate Appraisal Related Classes and Seminars

Advanced Sales Comparison and Cost Approach – July 27, 2009
Advanced Applications – May 11, 2009
Report Writing and Market Analysis – April 13, 2009
General Appraiser Market Analysis and Highest & Best Use – March 26, 2009
7-Hour USPAP Course – October 2, 2008
Advanced Income Capitalization – May 3, 2008
National USPAP Course – October 5, 2007
General Applications – May 2, 2007
Appraising Residential Properties – April 23, 2007
Basic Income Capitalization – February 2, 2007
Basic Appraisal Principles – September 14, 2006
Basic Appraisal Procedures – February 17, 2006
Analyzing Operating Expenses – February 4, 2006
Business Practices and Ethics – January 27, 2006
Small Hotel/Motel Valuation – November 15, 2005

Real Estate Experience:

January 2005 to Present – Regional Director for C. L. McDade & Company. Duties include research and valuation of all types of retail, office, hospitality, multi-family residential, subdivision, industrial, and special-use properties. Working with corporate clients in the Austin/San Antonio marketplace.

Representative Clients:

Partial Listing

BB&T Bank – Dallas, Austin, Birmingham	Frost National Bank – San Antonio
Sovereign Bank, N.A. – Dallas, Austin	LegacyTexas Bank – Plano
North Dallas Bank & Trust Co. - Dallas	Wells Fargo Bank
First Star Bank, S.S.B. - Austin	First National Bank – Cedar Park, San Antonio
Ironstone Bank - Raleigh	Southwest Securities, F.S.B. - Arlington
The American National Bank of Texas	Metropolitan National Bank – Little Rock
First National Bank & Trust Co. of McAlester	MetroBank, N.A. - Houston
Park Cities Bank - Dallas	Stillwater National Bank and Trust Company
RBC Bank - Raleigh	First State Bank of Central Texas – Austin, Elgin
Bank of America – Dallas	Benefit Bank – Fort Smith
American Bank of Texas	Prosperity Bank – Dallas, Elgin
Capital One, N.A.	NexBank - Dallas
Bank of Texas – Dallas, Plano	Peoples State Bank - Louisiana
Texas Country Bank - Lakeway	First National Bank of Santa Fe
Coppermark Bank – Dallas, Oklahoma City	Northern Trust, N.A. – Dallas, Houston, Miami